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## Jamie Clarke

Business Development Manager at Hodell-Natco Industries

Cleveland/Akron, Ohio Area | Wholesale

Current Hodell-Natco Industries, Inc., Hodell-Natco Industries

Previous Hodell-Natco Industries, Hodell-Natco Industries, Inc.

Education Kent State University



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[www.linkedin.com/pub/jamie-clarke/12/883/281](http://www.linkedin.com/pub/jamie-clarke/12/883/281)

### Background



### Experience

#### Business Development Manager

Hodell-Natco Industries, Inc.

2013 – Present (1 year)

Develop new long term strategic partnerships with major new customer



#### Senior Account Manager

Hodell-Natco Industries

October 2006 – Present (8 years)

#### Senior Account Manager

Hodell-Natco Industries

August 2006 – July 2013 (7 years)

Managed complex major accounts

#### Sales Manager Cleveland

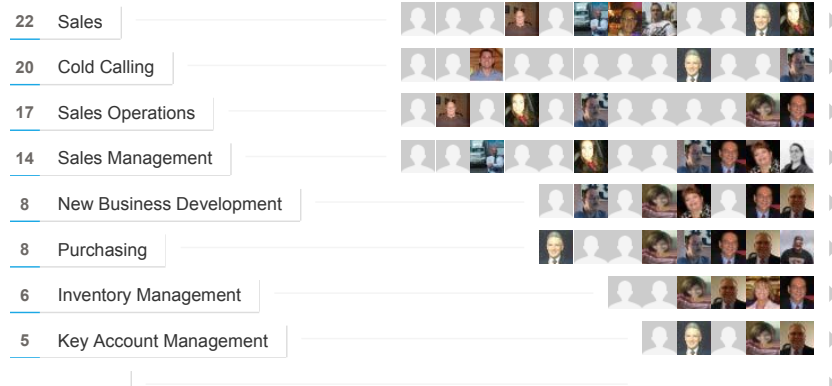
Hodell-Natco Industries, Inc.

January 2000 – September 2006 (6 years 9 months)



### Skills

#### Top Skills



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#### Annette Stapleton

Account Manager at OraPharma/inVentiv He...

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### People Also Viewed



#### Ellen Flick

Quotation Coordinator at Ramco Specialties



#### Danielle Reidl

Marketing Consultant at Hodell-Natco Industries, Inc.



#### Jason Biondi

CPO Manufacturing Manager at Joy Global



#### Cindy Bridges

Production Inventory Control Coordinator at Ariel Corporation



#### Scott Brownfield

President/CEO at Raging Wolf Solutions



#### Danijela Stefan

Buyer at Hodell-Natco Industries, Inc.



#### Hope Vallorani

Regional Buyer at MedCare Equipment Company



#### Nicole Craig-Wilson

Recent Information Technology Graduate



#### Lou Flores

Sale and Marketing Manager



#### Dan Reidl

Vice President Purchasing at Hodell-Natco Industries, Inc.

5 Pricing

3 Operations Management

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## Education

### Kent State University

1987 – 1989

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Cleveland/Akron, Ohio Area

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